

**Request for Quote  
Disk Based Backup Appliances  
United States Bankruptcy Court, Northern District of Ohio**

**Introduction**

The U.S. Bankruptcy Court, Northern District of Ohio, currently has five Exagrid backup appliances installed in our server rooms that are located throughout northeastern Ohio in Akron, Canton, Cleveland, Toledo, and Youngstown. The Exagrid appliances are managed with a single interface, configured in a scale-out GRID, utilize deduplication, and provide for offsite replication. The court's server environment is virtualized and incorporates the Microsoft Windows 2012 Server and Linux operating systems. The court's backup software solution is Veeam. The Court has determined a need to replace three of the current appliances. The replacement equipment must be a disk-based appliance that will seamlessly fit into the current backup environment to facilitate support and maintenance requirements. For the purpose of achieving this seamless fit into the current backup environment, proposed equipment must meet the performance characteristics of the Exagrid equipment listed in the *Backup Appliance Equipment and Services* section of this document.

This Request for Quote (RFQ) is to solicit Open Market pricing for the purchase of the replacement backup appliance equipment, provide a one year support and maintenance agreement, and provide a trade-in credit for the equipment that is being replaced. **There are three (3) backup appliances that will be replaced, and each require the same set of equipment performance characteristics** as the equipment defined in the *Backup Appliance Equipment and Services* section of this document. The equipment will be integrated into the current district-wide backup solution that is already in place and used on a continuous basis. Because of this, the trade-in of the existing equipment will have to take place after the installation of the new equipment, and move of the data files from the current equipment to the new equipment.

**Backup Appliance Equipment and Services**

<b><u>Quantity</u></b>	<b><u>Item Description and Specifications</u></b>
1	Disk based backup appliance, Disk Capacity: Raw: 9.0 TB, Useable: 6.0 TB, 3 TB Full
1	One year 5 x 8 Customer support and Maintenance agreement
1	Shipping Charges to Canton courthouse location
1	Trade-in current Exagrid EX1000, EX-3TB-DB Disk Capacity: Raw: 5.0 TB, Useable: 2.0TB, 1TB Full Backup

**Canton Court Location**

Ralph Regula U.S. Courthouse  
401 McKinley Avenue S.W.  
Canton, Ohio 44702

**Technical Proposal Content**

The offeror's technical proposal shall, at a minimum, address all items listed in this section. The offeror's proposal will be evaluated to determine if it meets the requirements listed. If the proposal does not meet these requirements, it may be eliminated from further consideration.

A. **Technical Requirements**

The offeror shall provide the following items to the court that meet the following performance characteristics:

- Backup appliances must be disk based
- Backup appliances must provide disk capacity of Raw: 9.0 TB, Useable: 6.0 TB, 3 TB Full
- Backup appliances must be manageable with the existing Exagrid interface that is used to manage all of the court's current Exagrid backup appliances
- Backup appliances must be able to participate in the existing Exagrid scale-out GRID
- Backup appliances must be able to utilize deduplication technology that includes the ability

- to not expand the backup window as the amount of data being backed up grows
- Backup appliances must provide for offsite replication
- Backup appliances must be compatible with the Veeam backup software application
- Backup appliances must be able to work in a virtualized server environment incorporating the Microsoft Windows 2012 Server and Linux operating systems.
- A one year 5 x 8 customer support and maintenance agreement shall be included in offeror's proposal
- Shipping costs to the Canton courthouse shall be included in offeror's proposal
- The trade-in value of existing, in production, fully functioning, and covered by maintenance Exagrid EX1000 appliances shall be included in offeror's proposal

### **Submitting Quotes**

Quote Due Date: No later than 4:00 p.m. eastern time, Thursday, August 20, 2015.

Submit Quotes to: David Brown at: [David\\_Brown@ohnb.uscourts.gov](mailto:David_Brown@ohnb.uscourts.gov)

### **Proposal Evaluation Award Criteria**

Proposals submitted will be evaluated to determine if the proposed backup appliance equipment meets the technical requirements as listed in the *Technical Proposal Content* section of this document. Proposals which meet technical requirements will then be evaluated on the basis of price. Award will be made to the lowest priced technically acceptable vendor. Offers that are determined by the Court to be unrealistically high or low in price, in comparison to other offers or the government estimate, may be excluded from consideration.

The contract will be awarded to the vendor that provides the lowest cost technically acceptable quotation. The Court reserves the right to cancel this RFQ before an award is made. The Court, at its discretion, may award a contract for all items, some of the items, or none of the items listed in this RFQ.